

# Establishment of 400 Bedded Super Specialty Hospital with an Option to Develop a Medical College and further Expansion of Hospital on PPP

Location: Paradip Port Trust, Paradip, Odisha



**Paradip Port Trust**

Link for tender documents- <https://eprocure.gov.in/eprocure/app?component=%24DirectLink&page=FrontEndViewTender&service=direct&session=T&sp=Sb2mfzP9%2F%2FWyLBNMzcFGdGw%3D%3D>

## Contact Us:

**CMO**  
Paradip Port Trust Hospital,  
Ph: +91-6722 222041/ 87630 04955  
E-mail: [cmo@paradipport.gov.in](mailto:cmo@paradipport.gov.in)

**Transaction Advisor,**  
Ernst & Young LLP  
Amit Goyal  
Vice-President  
Phno-9873300740  
e-mail: [amit.goyal@in.ey.com](mailto:amit.goyal@in.ey.com)

# Paradip Port Trust

## The Project

Paradip Port Trust with an aim to provide super specialty services for its employees and to create advance healthcare infrastructure, decided to upgrade its 64 bedded hospital to a 400 bedded super specialty hospital through PPP mode

The project is proposed to be developed in two mandatory phases, the selected bidder may choose to carry out optional development such as Medical college and / or expansion of bed capacity beyond 400 beds

### Mandatory Phases:

# 0

#### Within 90 days from Appointed Date:

- Refurbish and operate the hospital
- 2 ICCU beds, ALS, blood bank and diagnostics
- Deploy adequate manpower
- Equip hospital as per specialty requirements
- Install fire suppression system

# 1

#### Within 90 days from Appointed Date:

- Upgradation to 100 bedded super-specialty hospital
- Deploy adequate manpower
- Equip hospital as per super-specialty requirements
- Develop supporting facilities
- Develop 2 additional ICCU beds
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# 2

#### Within 90 days from Appointed Date:

- Refurbish and operate the hospital
- 2 ICCU beds, ALS, blood bank and diagnostics
- Deploy adequate manpower
- Equip hospital as per specialty requirements
- Install fire suppression system

# 3

#### Within 90 days from Appointed Date:

- Refurbish and operate the hospital
- 2 ICCU beds, ALS, blood bank and diagnostics
- Deploy adequate manpower
- Equip hospital as per specialty requirements
- Install fire suppression system

### Optional Phases:

- Develop a Medical College
- Further expansion of the Hospital

## Existing Hospital

G+1 floor hospital building

Built up Area: 97,069 sq. ft

2 operation theatres

Average bed occupancy: 23/day

~11,000 beneficiaries

#### Key equipment:

- ▶ 300 mA X-Ray Unit
- ▶ Ultra sonogram and ECHO Cardiograph
- ▶ Semi auto Analyser

A **64** bedded operational hospital and **8.45 acres** of land to be transferred, additional 10 acres of land for medical college, if developed



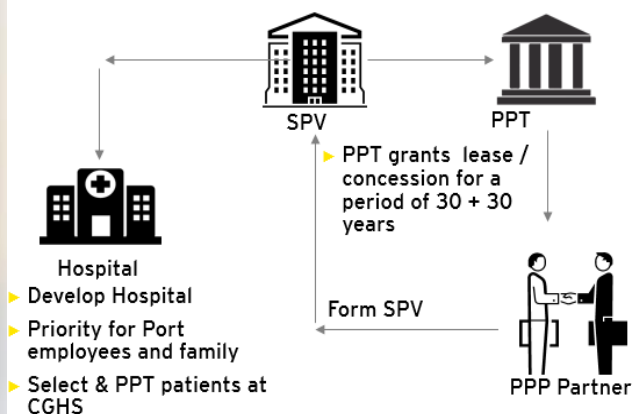
13 kms from Paradip Railway station

0.3 km from Paradip Bus Stop

Connected to NH-5A by internal approach road

## Project Structure:

- ▶ Fixed Annual Fee of INR 1 from second anniversary of appointed date
- ▶ % of Gross Revenue Share from COD of phase 0 (Bid parameter)
- ▶ 1 Golden share with veto rights (on PPT patients & employees)



### Key offerings of the Government:

- ▶ Existing 64-bed hospital with 8.45 acres of land shall be transferred
- ▶ 22 clinical and 19 non-clinical employees shall be absorbed
- ▶ Market patients may be charged at rates determined by the concessionaire
- ▶ For treatment of PPT Patients & select patients the concessionaire shall be reimbursed at CGHS rate
- ▶ The Concessionaire shall have the right to extend the Concession Period by an additional term of 30 years

## Who can bid (Eligibility):

### Technical Criteria

Bidder shall, over the past 5 financial years preceding the Bid Due Date, have either Option A or Option B

#### Option A

- ▶ Operating at least one (1) 65 bedded super-specialty hospital; or
- ▶ Operating Two (2) 35 bedded super-specialty hospitals; or
- ▶ Operating Three (3) 25 bedded super-specialty hospitals.

Further, the Bidder, for at least one of the hospitals for which experience is being claimed, must have an experience of operating and maintaining a NABH or JCAHO or JCI accreditation

Or

#### Option B

- ▶ Must have experience of operating recognized Medical College with Hospital for the past 5 financial years preceding the Bid Due Date duly recognized by Medical Council of India

### Financial Criteria

In case the Bidder is a company, the Bidder shall have:

- Net Worth of Rs. 10 crore at the close of the preceding financial year; and
- positive Net Cash Accruals for last three financial years preceding the Bid Due Date.

## Timelines:

SN	Event Description	Date
1	End of availability of Bidding Documents online	18 <sup>th</sup> December, 2018 by 14:00 hrs
2	Bid Due Date (including hard copy submission)	18 <sup>th</sup> December, 2018 by 14:00 hrs
3	Opening of Bids On Bid Due Date	19 <sup>th</sup> December, 2018 at 14:30 hrs
4	Letter of Award (LOA)	To be notified separately